

Finally, a product that helps manage your business AND your insurance costs – our new Pay-By-The-Hour Insurance program.

AIRCRAFT PREMIUM BY-THE-HOUR

Phoenix Aviation Managers has always been a leader in our industry for providing innovative coverage and superior service to our commercial customers. We not only serve the general aviation community, we actively participate in the community as well. We feel the effects of the hard economic times along with our business partners. In many parts of the country, flying hours are down so we wanted to provide a product that would help our customers better deal with the economic uncertainty.

We are pleased to partner with **MyFBO.com**, a leading online scheduling and aviation information management company, in offering this special program. Not only will this help our customers better manage their insurance dollars, we are confident it will increase revenue and reduce workload.

To learn more about this program or to obtain a quote, contact your local insurance broker or visit www.pamav.com.

For more information, contact:



PHOENIX AVIATION MANAGERS, INC.

www.PAMAV.com



PHOENIX AVIATION
MANAGERS, INC.



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555 S. Renton Village Place, Suite 550
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**PAY-BY-THE-HOUR
INSURANCE PROGRAM**

ABOUT THE PROGRAM

- You must be a subscriber for at least the premium edition of **MyFBO.com** for aircraft tracking and reporting.
- You pay a fixed premium charge for the non-flying exposure to your aircraft computed on a daily basis.
- You pay an hourly rate for each hour your airplane flies (based on Hobbs Meter).
- You will pay less during months of below-average flying hours and more during months of above-average flying.
- You will NOT pay more than the annual premium you would have otherwise paid, no matter how many hours you fly.
- Your monthly report is automatically generated and emailed to your insurance agent or broker.
- You don't have to change insurance agents or brokers.

WHO IS ELIGIBLE?

- Flight Schools
- Aircraft Rental Operators
- Charter Operators
- Flying Clubs
- Aerial Mapping & Survey
- Any qualifying commercial operators who want the advantage and ease of managing their fleet and insurance costs

WHAT ARE THE ADVANTAGES?

- Reduced monthly insurance payments when your flying hours are down
- Built in protection from having to make the same full insurance payments if any unforeseen events keep your fleet grounded
- Automatic lay-ups without ever having to call your broker or reduce coverage – and no minimum lay-up period
- Ease of managing your insurance reporting by automatically generated and emailed reports

ABOUT MYFBO.COM

MyFBO.com provides the world's most flexible and affordable aviation management software systems for:

- Flight Schools
- Flying Clubs
- FBOs
- Flight Departments
- Fractionals
- Repair Stations

MyFBO.com's wide range of products and enhanced features make it an ideal solution for Phoenix Aviation Managers' desire to provide an exciting internet solution to managing insurance costs for its existing and new customers. It is an ideal partnership between two organizations both focused on providing the best products and service available.

“We have used **MyFBO.com** since we opened in 2001. The products and support from **MyFBO.com** have played a key role in the growth and success of our company. We would not be the company we are today without **MyFBO.com.**”

- Joe Gravalec
Superior Flight School at RYY